

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 NRC-05 TRSE-00 ERDA-05

MC-02 /041 W

----- 026479

R 261450Z FEB 76

FM AMEMBASSY STOCKHOLM

TO SECSTATE WASHDC 6883

INFO AMEMBASSY BRUSSELS

AMEMBASSY MOSCOW

LIMITED OFFICIAL USE STOCKHOLM 1029

BRUSSELS ALSO FOR FAA

E.O. 11652: N/A

TAGS: EAIR, ETRN, EEWT, UR, SW

SUBJECT: STANSAAB EFFORTS TO OBTAIN U.S. EXPORT APPROVAL OF COMPONENTS FOR AIR TRAFFIC CONTROL SYSTEM SOLD TO USSR

REF: 75 STOCKHOLM 4757

1. EMBASSY OFFICER MET FEBRUARY 25 WITH MANAGING DIRECTOR GUNNAR WEDDEL OF STANSAAB TO LEARN OF LATTER'S RECENT VISIT TO WASHINGTON AND HIS TALKS WITH COMMERCE EAST-WEST TRADE DIRECTOR.

2. WEDDEL EXPRESSED APPRECIATION FOR OPPORTUNITY TO MEET WITH COMMERCE OFFICIALS AND SAID HE PLANS TO MEET AGAIN WITH THEM AND, PERHAPS, OTHER INTERESTED USG OFFICIALS TO EXPLAIN STANSAAB'S PLANNED REQUEST FOR U.S. EXPORT APPROVAL. TENTATIVELY, HE EXPECTS TO BE IN WASHINGTON IN EARLY MARCH.

3. ACCORDING TO WEDDEL, COMPONENTS FROM U.S. ON CONTROL LIST ARE VALUED AT ONLY \$19,000; PERIPHERALS WOULD ADD

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ANOTHER \$300,000, TOGETHER WITH NON-CONTROLLED ITEMS

WEDDEL SAID STANSAAB MIGHT PURCHASE AS MUCH AS 25 MILLION IN TOTAL FROM US IN CONNECTION WITH SALE OF AIR TRAFFIC CONTROL SYSTEM TO USSR.

4. WEDDEL NOTED THAT PRIME MINISTER PALME WOULD BE GOING TO SOVIET UNION APRIL 5-9 AND THAT STANSAAB DEAL MIGHT BE DISCUSSED. SOURCE THEREFORE IS ANXIOUS TO OBTAIN COMMERCE UNDERSTANDING AND TENTATIVE APPROVAL BEFORE REQUEST IS SUBMITTED FORMALLY.

5. REGARDING USG CONCERN THAT STANSAAB SYSTEM COULD BE USED FOR MILITARY PURPOSES, WEDDEL CONCEDED THIS IS POSSIBILITY BUT DISCOUNTED LIKELIHOOD OF MILITARY USE BY REITERATING THAT SYSTEM IS NOT THAT SOPHISTICATED.

6. COMMENT. SOURCE WAS OPEN IN HIS COMMENTS AND APPEARED TO WISH TO WORK CLOSELY WITH US SINCE, ACCORDING TO HIM, STANSAAB WANTS TO MAINTAIN GOOD RELATIONS WITH USG AND US PRIVATE FIRMS.
STRAUSZ-HUPE

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Message Attributes

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Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
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